
2018 minimum fees and monthly rates

Annual minimum fees are due every January 31, and 2018 is no exception! Licensees with no changes to their service from 2017 may certify and pay for 2018 minimum fees online using **Licensee Direct**. Licensees who need to update their minimum fee Statements of Account due to changes in URL, station/channel count, etc., should email a signed **2018 Minimum Fee Statement of Account** form to **Licensee Relations**. Once your account has been updated, you can then pay online using Licensee Direct, via regular mail with a check or money order, or via a bank wire.

While the minimum fee rates have not changed for webcasters, monthly performance rates for Commercial Webcasters, and for Noncommercial Webcasters exceeding monthly audience listenership of 159,140 aggregate tuning hours, have increased a small amount for 2018:

Commercial Webcasters (nonsubscription transmissions): \$0.0018 per performance

Commercial Webcasters (subscription transmissions): \$0.0023 per performance

Noncommercial Webcasters (for performances in excess of 159,140 ATH/month): \$0.0018 per performance

The increase is \$0.0001 from 2017, and is due to changes in the Consumer Price Index. For more information, please [click here](#).

2018 informational memos to licensees

As you may know, we annually create informational memos for all Licensees regarding the upcoming year. Links to those memos were emailed last week, and they are below:

- [2018 Info for Commercial Webcasters](#)
- [2018 Info for Noncommercial Webcasters](#) (*Including Noncommercial Educational Webcasters*)
- [2018 Info for Business Establishment Services](#)

We encourage all services to read the memo applicable to your license type, and (as always) feel free to [contact us](#) with any questions.

Uploading Reports of Use using Licensee Direct

A few months back, we made improvements within **Licensee Direct** to the way licensees submit Reports of Use (ROU), increasing the "real time" quality assurance to those submissions, similar to the quality assurance in royalty calculation and certification. Now, you can receive notice of common errors before you submit those files, removing costly delays for both services and artists and rights owners, such as:

- Missing audience measurement for some/all lines of data
- Identification fields having incorrect column labels (i.e., the "artist" column being labeled the "title" column, etc.)
- Erroneous inclusion of a total/sum line at the bottom of the ROU, which causes the wrong total amount of audience measurement to be calculated

- Extra line "breaks" and/or other formatting discrepancies

We have also received feedback from some of you on how to make this improved ROU submissions process better, and we thank you! Please continue to use Licensee Direct for uploading ROUs, and (as always) **let us know** if you have questions.

Monthly royalty submission in 2018 via Licensee Direct



One of the biggest changes in 2018, apart from the per performance increase referenced above, is the requirement for licensees to calculate and certify their monthly royalties online using Licensee Direct. (2018 monthly Statement of Account forms will not be available for download on our website.) Of course, this change will result in increased efficiency, and decreased errors, due to the real-time quality assurance and transparency of those royalty calculations and certifications.

So, if you aren't yet using **Licensee Direct** to submit your monthly Statement of Account form, or there are questions about that process...**now is the time to contact us!**

Holiday closure for 2017

Our offices will be closed, beginning 2 pm Friday, December 22, and will reopen Tuesday, January 2. All of us at SoundExchange hope that everyone has a fantastic and prosperous finish to 2017, and we look forward to working with you in the new year!

Check us out on the road!



2018 College Media Association Spring National Convention

March 7-10, 2018
New York, NY

[REGISTER ▶](#)

Remaining due dates for most services through March 31, 2018*:

TUESDAY, JANUARY 16, 2018:
November 2017 royalties and ROUs

WEDNESDAY, JANUARY 31, 2018:
2018 annual minimum fees

WEDNESDAY, FEBRUARY 14, 2018:

December 2017 royalties and ROUs

MONDAY, MARCH 19, 2018:

January 2018 royalties and ROUs

*Not all services are required to submit monthly royalties and ROUs. Please [review your license category information](#) and/or contact our Licensee Relations team with any questions at (202) 559-0555 Monday through Friday from 10 AM to 5 PM or via email at licenseerelations@soundexchange.com.



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